

JANUARY
Big 70
HOST BONUS

Host one of my first 10 Essential Oil Classes of 2017 & earn big rewards!

JANUARY 2017						
SUNDAY	MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY
1	2	3	4	5	6	7
8	9	10	11	12	13	14
15	16	17	18	19	20	21
22	23	24	25	26	27	28
29	30	31				

How does it work?

Offer special incentives for the first 10 people to host a class with you in January if they book before the first two weeks of the month, You need to come up with a gift you want to offer, and then “assign” each day a product/gift (use the calendar above to mark it down!). If someone books a class on that day, they get that product FREE!!

How do I book classes?

- *GET ON THE PHONE!! (MUCH more personal than a Facebook message)
Call past customers, past class hosts, past class guests, or people from your cold list.
- *Send an email to your newsletter subscribers. Customize the above calendar and attach it.
- *Post the calendar with incentives on Facebook (do this LAST)

Need some help? Here are ideas for words to say:

“Hi Sara! This is Amy, your wellness advocate. (We met at...I remember how excited you were about our products...) I am calling today because I am so excited about the NEW YEAR that I am offering something really special for my FIRST ten class hosts in 2017!! Because it is so big, I am committed to filling these dates with awesome, committed hosts and I immediately thought of YOU!! Let me tell you about my JANUARY BIG 10 HOST BONUS!!”

Message on Machine (Same as above, but replace last line with):

I would LOVE to give you the details as soon as possible, as my dates are filling fast!! Feel free to call me back. If I don't hear from you, I will try to call again!! Hope you are having a great autumn day!!”